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Global Caché Signs New Strategic Alliance Partners

Intellanet, Cinemar, Charmed Quark, and Advanced Quonset to support Global Caché Products

San Jose, CA – April 8, 2004 – Global Caché announced today several new partnerships with emerging home technology companies, including Intellanet Home Automation, Cinemar, Charmed Quark, and Advanced Quonset Technology. The strategic alliance agreements ensure that the alliance partners' products and Global Caché's GC-100 Network Adapter will work seamlessly together. The GC-100 is a hardware product designed to IP-enable common household devices and appliances, bringing Ethernet networking to IR devices, serial devices, and relay switches so they can be controlled using IP-based software. Global Caché also supplies IR learning devices, IR receivers, and power sensors for use over a network.

Intellanet provides a self-learning Home Management Solution that can control everything from lighting, heating and cooling, to audio/video, and security systems. The Intellanet System controls various aspects of a home according to lifestyle. www.intellanet.com

Cinemar's Mainlobby provides a powerful and versatile drag-and-drop graphical front end and media server for setting up customized home theater systems. Mainlobby is a fraction of the price of competitive offerings. www.cinemaronline.com

Charmed Quark Software is the creator of the Charmed Quark Controller program, an advanced PC-based, distributed home and home-theater control and automation software suite. Charmed Quark is highly customizable and offers add-on options. www.charmedquark.com

Advanced Quonset Technology's Home Control Assistant is a Windows-based program that works with a wide range of automation products to control lights and appliances in a home. HCA is designed for the end-user and includes many productivity features to make it possible for any user to create automation solutions from simple to comprehensive. www.HCATech.com.



“We believe that partnerships and product compatibility are key to providing powerful and easy to use standards-based solutions to our customer base,” said Global Caché’s President Walt Keller. “We’re committed to working with emerging home technology companies like Intellanet, Cinemar, Charmed Quark, and Advanced Quonset to ensure seamless interoperability, optimization, and provide our customers with choices in the implementation of their home technology installations.”

About Global Caché, Inc.

Global Caché is dedicated to producing state-of-the-art products that enable technology in homes and businesses. Our GC-100 Network Adapter provides the means for PC-based home automation and management software to access, control, and deliver services in a networked home to diverse and previously unconnected devices and appliances. Global Caché sells through distributors, VARs, and OEMs. For more information on Global Caché and our products and services or to place an order, visit online at www.globalcache.com or call us at 408-270-1300.